



April 14, 2016

TO: EMPLOYERS IN THE MANUFACTURING INDUSTRY

CME Manitoba, with support from SAFE Work Manitoba, has established an industry driven Manufacturing Safety Association **Made Safe** to provide *relevant* safety and health services *targeted* to the needs of the manufacturing work environment. This program will make it *easier* for employers and workers to ensure workplaces are *safe* and *productive*, which will further assist in reducing WCB costs for employers.

The program is led by a Safety Council that includes representatives from across the various manufacturing sectors. Services include workplace safety training, information and resources, and on-site consulting services. It also includes a safety certification program, so that companies with sound safety programs can receive recognition and financial incentives from SAFE Work Manitoba.

The program is funded through a levy on the manufacturing rate codes (WCB) with each employer in the manufacturing rate codes paying a small levy over and above their WCB premium beginning January 1, 2017. This is estimated to be about 6% of the employer's current assessment rate.

In return for the levy, information, resources, training, safety equipment and consulting services would be offered to manufacturers at NO or LOW cost. Once a company achieves safety certification, it would be eligible for a discount that is estimated at 10% - more than offsetting the cost of the levy. ***This reduction will only be available to those firms participating in the safety association.***

A solid safety program not only keeps workers safe, it further reduces business costs with improved productivity, reduced waste and opportunities for further reductions in WCB premiums as experience improves both for the individual firm as well as the overall manufacturing sector. Reducing from the average to the lowest rate in the industry provides an opportunity for savings on WCB premiums of over 30%.

Details regarding the cost-benefit of the program, as well as background on injury rates, and what the existing program offers and has achieved in one area of the manufacturing sector are available in the attached information package or on the web site at [Made Safe](#).

Industry support is needed for this industry based program to proceed. Please confirm your support by signing the letter attached with this information package. Any questions may be directed to

- Neal Curry, Executive Director MADE SAFE, at 204.949.1454 or neal.curry@makesafe.ca
- Ron Koslowsky, Vice President CME Manitoba, at 204.949.1454 or ron.koslowsky@cme-mec.ca
- Carrie Schroeder, Operations Manager, CME Manitoba, at 204.949.1454 or carrie.schroeder@cme.mec.ca
- Dave Kramer, SAFE Work Manitoba at 204.954.4402 or dkramer@safeworkmanitoba.ca

This is your opportunity to take advantage of an industry based safety association providing professional safety services and reduction of your WCB costs overall.

On behalf of CME Manitoba,

A handwritten signature in black ink, consisting of a large, stylized initial 'R' followed by a horizontal line extending to the right.

Ron Koslowsky - Vice President, CME Manitoba